

5 Year Comparison		
Year	ZOLL AED Plus	Phillips HS On-Site Defibrillator
1		
2		
3		Pads \$67 plus shipping + tax
4		
5		Pads \$67 plus shipping + tax Battery \$169 plus shipping + tax
5 Year Total Pad Maintenance Cost	\$0	\$134
5 Year Total Battery Maintenance Cost	\$0	\$169
5 Year Grand Total Maintenance Cost	\$0	\$303
5 Year Changes/Touches Required	0	3 Per Unit
Total Maintenance Cost for 1 AED	\$0	\$303.00 plus shipping + tax

10 Year Comparison		
Year	ZOLL AED Plus	Phillips HS On-Site Defibrillator
1		
2		
3		Pads \$67 plus shipping + tax
4		
5		Pads \$67 plus shipping + tax Battery \$169 plus shipping + tax
6	Battery \$40 plus shipping + tax CPR-D Pads \$169 plus shipping + tax	
7		Pads \$67 plus shipping + tax
8		
9		Pads \$67 plus shipping + tax Battery \$169 plus shipping + tax
10		
10 Year Total Pad Maintenance Cost	\$169 plus shipping + tax	\$268 plus shipping + tax
10 Year Total Battery Maintenance Cost	\$40 plus shipping + tax	\$338 plus shipping + tax
10 Year Grand Total Maintenance Cost	\$209 plus shipping + tax	\$606 plus shipping + tax
10 Year Changes/Touches Required	2 Per Unit	3 Per Unit
Total Maintenance Cost for 28 AEDs	\$209 plus shipping + tax	\$606 plus shipping + tax